## Message Text

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PAGE 01 TOKYO 12558 110918Z ACTION COME-00

INFO OCT-01 EA-12 ISO-00 EB-08 SS-15 STR-07 TRSE-00 AGRE-00 JUSE-00 L-03 CIAE-00 INR-10 NSAE-00 OES-09 HEW-06 /071 W

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R 110853Z JUL 78 FM AMEMBASSY TOKYO TO SECSTATE WASHDC 0000

UNCLAS AMEMBASSY TOKYO 12558

E.O. 11652: N/A TAGS: ETRD, JA

SUBJECT: TRADE FACILITATION COMMITTEE CASE - CONCEPT INC.

REF: (A) TOKYO 10653; (B) STATE 135658; (C) STATE 168680

- 1. SUMMARY. MHW IS WILLING TO PROVIDE NEW AGENT WITH APPROVAL NUMBERS OF PREVIOUSLY-TESTED CONCEPT PRODUCTS SO THAT RETESTING REQUIREMENTS MAY BE WAIVED. HOWEVER, THERE IS NO EVIDENCE THAT OLD AGENT HAS EVER APPLIED FOR APPROVAL OF "PRESSURE-VEIL" PRODUCT. EMBASSY RECOMMENDS CASE BE REGARDED AS CLOSED. END SUMMARY.
- 2. POST FOLLOWED-UP SUBJECT CASE WITH FURTHER MEETINGS WITH CONCEPT'S NEW AGENT, KESEI, AND WITH MHW OFFICIALS. MHW STATED THAT IF OLD AGENT, AMCO, WILL NOT GIVE KESEI PREVIOUS TEST RESULTS, MHW IS WILLING TO PROVIDE APPROVAL NUMBERS FROM ITS FILES TO KESEI TO FACILITATE APPLICATION OF NEW IMPORTER. IN SHORT, KESEI ONLY NEEDS TO LIST THE APPROVAL NUMBERS PROVIDED BY MHW IN ITS APPLICATION AND THERE WILL BE NO REQUIREMENT TO RETEST THE PRODUCTS.
- 3. EMBASSY ASSISTED IN ARRANGING MEETING WITH KESEI AND MHW ON JULY 7 TO DISCUSS THE ABOVE PROPOSAL AND BOTH OF UNCLASSIFIED

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THEM SEARCHED THE FILES OF MHW TO IDENTIFY PREVIOUS CONCEPT PRODUCT APPROVALS. THEY WERE ABLE TO FIND THE FOLLOWING FOUR PRODUCT APPROVALS: A) 006 DOCTOR'S SIX PAK; B) FLEXI-LUM; C) MAXI-LITE; AND D) PENCILETTE MARK II. THERE WAS NO RPT NO RECORD OF APPROVAL IN MHW FILES FOR "PRESSURE-VEIL" AS MENTIONED IN REFTEL (C).

4. AS APPLICATION FOR NEW PRODUCT APPROVALS ARE A MATTER OF PUBLIC RECORD, EMBASSY VISITED MHW ON JULY 10 TO VERIFY WHETHER OLD AGENT, AMCO, EVER DID IN FACT APPLY FOR APPROVAL FOR "PRESSURE-VEIL" IN 1975.

ACCORDING TO MHW RECORDS, NO SUCH APPLICATION WAS REGISTERED IN THAT YEAR OR ANY SUBSEQUENT YEARS.

5. WITH MHW WILLING TO PROVIDE APPROVAL NUMBER TO NEW AGENT FOR ALL CONCEPT'S PRODUCTS WHICH WERE APPROVED IN THE PAST AND IN VIEW OF FACT THAT CONCEPT'S PREVIOUS AGENT NEVER APPLIED FOR PRODUCT APPROVAL OF "PRESSURE-VEIL", WHICH IS THE SPECIFIC PRODUCT IN QUESTION, POST DOES NOT FEELTHIS CASE SHOULD BE SUBMITTED TO TFC. MANSFIELD

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